



Realtors® Land Institute Recognizes Dan and Michael Murphy with Four 2017 APEX Awards

March 21, 2018 (Lake City) – Both Dan and Michael Murphy of M4 Ranch Group from Lake City, CO received the 2017 National Top Producer Award, the 2017 Broker of the Year in Recreational Land Sales Award, Top Producers Club Award. Additionally, The Realtors® Land Institute (RLI) included Dan and Michael, respectively, among the 2017 Top Twenty Producers. The Murphy brothers accepted the awards during the APEX Awards Program Ceremony on March 13 at RLI's National Land Conference hosted this year in Nashville, TN.

“I’m sincerely excited and humbled to be recognized by the Realtor’s Land Institute with these top honors,” said Dan Murphy, an RLI member since 2008. “We are truly fortunate to do what we love every day, which is to bring the rich history and beauty of this country’s western lands with both new and veteran land owners.”

“It’s a tremendous honor to even be nominated for an APEX Award, much less to win one,” said Michael Murphy, also an RLI member since 2010. “We really owe this honor, though, to our friends, family and colleagues who share our love for land and tirelessly support us day in and day out.”

The APEX Awards Program, sponsored by The Land Report, celebrated its inaugural year with fifty applicants totaling a combined \$1B+ in qualifying transaction volume. The awards program is designed to recognize the excellence and performance of the best in the business with these prestigious land real estate production-based awards. Every year, the REALTORS® Land Institute recognizes the year’s ‘Top Producer Award’ for the agent with the highest production level; ‘Broker of the Year Award’ for the agents with the highest production in each of the seven distinct land categories; ‘Wrangler’ award for the agent with the most transactions; the ‘APEX Top 20’ recognizing the top twenty agents, and the “APEX Producers Club” recognizing all applicants who met the minimum qualifying volume of \$4M.

We are proud of the Murphy brothers and all of our members that were recognized for their accomplishments in 2017. They truly are the cream of the crop when it comes to land real estate professionals,” said RLI’s CEO Aubrie Kobernus, MBA, RCE, about the new program. “In the two years since launching M4 Ranch Group, Dan, Michael and all of the support cast there have raised the bar for standards of service in our industry.”

To learn more about The APEX Awards Program or the opportunities available through the Realtors® Land Institute, please visit rliland.com.

About M4 Ranch Group

M4 Ranch Group specializes in marketing and selling premium ranch, recreational and luxury real estate properties throughout Colorado and New Mexico. Our brokers share our founders’ passions for preserving and experiencing the ranching & recreational lifestyle, thereby approaching each partnership with the very authenticity, respect and integrity that the great outdoors represents. M4 clients receive personalized and dedicated expertise that extends beyond the property closing. With over 30 years’ experience brokering and managing ranch properties, our team brings knowledge, perspective and creative solutions to critical aspects of land ownership needed to maximize investment in ranching property, including water rights, conservation easements, land owner preference and habitat restoration. M4 Ranch Group is a division of Team Murphy Realty, LLC, which is either a registered trademark or trademark of Team Murphy Realty in the United States and/or other countries.

For more information on M4 Ranch Group and ranching properties the company currently represents, please visit www.M4RanchGroup.com.



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